

Project Management Institute Montgomery Alabama

November 10, 2005

LISTEN UP!

**Tips and Ideas
On Becoming a
More Effective Leader**

CREDIBILITY IS CRITICAL

- **Earned, not given**
- **Built through accomplishment**
- **Goal – People invest in YOUR vision**

CREATE A PLAYBOOK

- **Identify risks and mitigation strategies**
- **It's your plan ----- You know it's strengths and weaknesses**
- **"If this happens, we'll do that"**

TALK THEIR TALK

- **Become “Multi-Lingual”**
- **They already know YOU know how to speak “tech”**
- **Help with earning credibility**

DON'T BACK DOWN

- **Don't take "No" as an absolute answer**
- **Paint your vision with passion**
- **Do your homework – Be confident**

CHANGE IS GOOD

- **Process is the challenge**
- **Process of change will challenge you, your team and your vision**
- **Find champions who understand the **VISION** and the **RISKS** associated with change**
- **Communicate, communicate, communicate along the way – even to the troops**
- **Have courage to leave some behind – it's inevitable**

REVOLUTION AND EVOLUTION

- **Vision is BOLD, PASSIONATE, REVOLUTIONARY**
- **Process must evolve, one step followed by another**
- **In most instances, you can't skip any of the steps**